



### ***Benefits of Engaging a CBV***

There are several reasons that an individual or a corporation might require a business valuation, including tax and estate planning, matrimonial disputes, shareholder disputes, business sales and acquisitions, commercial damages quantification, and numerous other circumstances. Whatever the reason, the valuation of a business is a complex undertaking that requires specialized knowledge and abilities.

Those engaging a CBV benefit by working with a professional who is a member of a recognized national body, The Canadian Institute of Chartered Business Valuators (CICBV). To help to ensure the quality and consistency of the work performed by CBVs across Canada, the CICBV establishes Practice Standards, as well as a Code of Ethics by which all CBVs must abide.

In addition, the CICBV monitors its members' participation in a mandatory professional development program, augmented by the CICBV's national conferences, regional workshops and seminars.

### ***About the CICBV***

Established in 1971, the CICBV is the largest valuation organization in Canada with more than 1,000 members. The CICBV serves the valuation profession as follows:

- Represents members as their professional institute.
- Provides education and training to professionals aspiring to a CBV designation.
- Administers the Membership Entrance Examination for the CBV designation.
- Confers the CBV (Chartered Business Valuator) or the French equivalent EEE (Expert en Evaluation d'Entreprises) designation on professionals with the requisite training, experience, and who have passed the Membership Entrance Examination.
- Establishes Practice Standards and a Code of Ethics.
- Establishes mandatory professional development requirements.
- Provides professional guidance to its members.
- Regulates its members through its Conduct and Discipline procedures.

### ***For more information:***

To learn more about the CICBV and how a Chartered Business Valuator can assist you and your business, contact:

The Canadian Institute of Chartered Business Valuators  
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Or visit: www.cicbv.ca



**THE CANADIAN INSTITUTE OF  
CHARTERED BUSINESS VALUATORS**

# **Chartered Business Valuators *Experts Worth Knowing***

## ***Trusted valuation advice for over 30 years***

Whether you're making an acquisition or planning a divestiture, bringing on partners, undertaking estate or tax planning, resolving litigation disputes, assessing brand or intellectual property assets, or require analysis of corporate financial issues or the valuation of securities, Chartered Business Valuators (CBVs) are *Experts Worth Knowing*.



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## ***Financial Community***

Financial experts with a CBV designation bring added value to the work undertaken by other professionals including accountants, merchant bankers, and venture capitalists. CBVs apply their expert insights to a wide variety of business issues, using sophisticated valuation approaches to business management coupled with expert knowledge of complex securities, tax and regulatory legislation.

CBVs are independent professionals working in valuation consulting firms, accounting firms, investment banks, and venture capital firms. Many also contribute to the resolution of legal and financial disputes. They often serve on legal or financial teams and are called upon as expert witnesses.

## ***Legal Community***

A CBV's expertise can provide crucial support to the legal community. In shareholder, partner, and marital disputes, insurance losses, personal injury claims, patent infringements, breach of contract cases, and other legal actions, a CBV's specialized training and breadth of experience ensures the elements of each case are appropriately valued and quantified.

The CBV designation is respected and recognized by the courts. In business issues such as technology, where intellectual property is critical, the expertise of CBVs plays a vital role in determining realistic market values.



### ***When you need expert valuation advice***

When you need expert valuation advice, trust a CBV. CBVs undergo a comprehensive and rigorous Program of Studies in Business and Securities Valuation before receiving their professional accreditation.

The organization at the heart of this growing profession is The Canadian Institute of Chartered Business Valuators (CICBV), Canada's largest valuation organization. The CICBV grants the CBV designation, which is recognized by Canada's business, legal, accounting, investment, banking, and government communities as the premier credential for professional business valuers.

When looking for expert valuation advice, a Chartered Business Valuator is an *Expert Worth Knowing*.

## ***Stringent Training***

Through a comprehensive educational program and practical experience requirements, Chartered Business Valuators (CBVs) are specially trained to deal with the intricacies that typically arise when valuing any type of business. The Canadian Institute of Chartered Accountants has recognized business valuation as a specialized body of knowledge, and the CBV designation as the exclusive designation for experts in the field of business valuation in Canada.

Depending on the nature of the engagement, a CBV might be engaged to act as an independent expert or in an advisory role. CBVs often are engaged to work in conjunction with other professionals such as lawyers, accountants, and tax specialists. Whatever the case, when engaging a CBV you are working with a highly trained and dedicated professional who is an expert in the specialized and sophisticated field of business valuation.



**Chartered Business Valuators**  
***Experts Worth Knowing***